



e-ternity
Cloud Adoption Services

***e-ternity* Professional Services to Ease Your Journey into the Cloud**





Which way to the cloud?

Cloud computing is improving the way businesses make technology decisions because it enables companies to pay for technology in a utility-based model, eliminating the need for capital technology investments.

Gartner Inc., the world's leading IT research and advisory company, predicts cloud computing revenues will surpass \$148.8 billion by 2014. After all, cloud computing provides the ability for companies to:

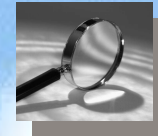
- **Eliminate** capital technology investments
- **Eliminate** the labour burden associated with technology infrastructure management
- **Eliminate** the real estate requirements for in-house data centre space
- **Align** your IT infrastructure costs with your business cycles
- **Reduce** time-to-market for IT infrastructure deployment

But is all the buzz about cloud making things 'cloudy'? Just how exactly do you get to the cloud? How do you bring the cloud to you?

e-ternity has been delivering cloud computing services since 2007. *e-ternity* has harvested their experience to develop an end to end Professional Services engagement to enable your organization to start leveraging the incredible power of the cloud with ease.

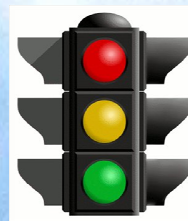
e-ternity has organized their approach into three simple phases: the **Analysis Phase**, the **Development Phase**, and the **Maintenance Phase**.

Analysis Phase



During the **Analysis Phase**, *e-ternity* will determine the 'cloud-readiness' of each of your servers. Through a *Cloud Profiling* exercise, *e-ternity* will establish which of your systems are suitable for immediate cloud migration and which systems may be better suited to remain onsite for various reasons.

At the end of the exercise, *e-ternity* will prepare a report labeling each server and its suitability to the public cloud.



- **Green** means it's a perfect fit and is ready for immediate migration
- **Yellow** means it's a good candidate for a future phase
- **Red** means it should likely stay in your private cloud for various reasons

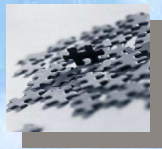
One of the biggest challenges in cloud computing is the ability for a customer to predetermine the exact running cost of any system in the cloud.

Using *6fusion's* unique profiling software which meters computing resources in a single unit of measure, *e-ternity* will measure and project the exact cloud computing costs for any server or desktop application running in production at the customer premise before any cloud migrations are planned and executed.





*Right this
way
please.*



Development Phase

During the **Development Phase**, *e-ternity* will prepare a *Cloud Adoption Plan, or CAP*, for your organization. This *CAP* will provide:



- A detailed strategy outlining the steps and phases your organization can take to integrate your onsite IT environment with the public cloud
- A cloud migration road map custom-tailored for your organization, with a step-by-step process for migrating your pre-identified servers into the cloud

- A cost projection of each server over a 36 month period for cloud usage
- Education and training on a variety of cloud services such as cloud security, data backup, and remote monitoring and remediation.

At the end of the **Development Phase**, you will be on a path to leverage the power of the cloud to optimize your business processes and align your IT costs with your business cycles.



Maintenance Phase

During the **Maintenance Phase**, your organization will receive:

- *Monthly Service Level Reports* with a detailed breakdown of server utilization and other relevant statistics



- *Quarterly Review Meetings* to discuss the previous quarter's services and any necessary modifications

- *24 x 7 x 365 Support* for any service requests

Right this way please.

Cloud computing can be an overwhelming concept. Let *e-ternity's* skilled and experienced Professional Services team help ease your transition into the cloud.

For more information, go to www.e-ternity.ca/skyscape.

