

Top 10 Reasons to Partner with e-ternity

10
TOP

1. **Our Track Record in Cloud**.....*e-ternity* has been delivering cloud services since 2007. Recognized as one of the leading cloud service providers by TalkinCloud.com, Ingram Micro, CRN, Asigra, and others.
2. **Best of Breed Partnerships**.....*e-ternity* has aligned themselves with the top IT vendors in the industry.
3. **Turnkey Solution**....*e-ternity* can assist you in adding to your current offerings or starting fresh. We can help in all areas of your business from Sales, Marketing, Support, Implementation and more.
4. **Best-in-Class Training**.....*e-ternity* offers outstanding training to those partners looking for an explosive launch to their cloud offering. *e-ternity*'s Cloud KickStart course is a crash course on the cloud computing marketplace, tools/techniques/templates to ramp your sales staff up, and the technical knowledge and best practices your consultants will need in order to begin delivering Professional Cloud Services.
5. **Best-in-class Services and Support**..... *e-ternity*, will provide best-in-class support from our expert sales and services personnel. Your customers will receive telephone and email support for any and all support situations. In addition, all Partners will receive our standard ongoing service program.
6. **Flexibility and Scalability**..... *e-ternity* gives partners full control over end user pricing, marketing material, support levels, invoicing and much more to help meet changing business requirements.
7. **Low Risk**....*e-ternity* provides a FREE 30 day testing period for all new customers, allowing partners to bring on end customers to these services with no risk.
8. **Your Choice of Hosting Location**.....*e-ternity* can offer partners a range of data centre locations to fit your business requirements.
9. **You're protected**....*e-ternity* meets security and privacy Standards with its data centres being SAS70 Type II certified.
10. **Margin, Margin, Margin**.....*e-ternity* provides recurring revenue, attractive profit margins and customer retention, giving you the opportunity to grab new business and making cloud services a highly lucrative addition to your portfolio.



e-ternity **SkyCentre**
Partner Program
Welcome to the Cloud

