

Top 10 Questions To Ask About a Cloud Partner Program*

10

TOP

1. Where's the Data?

All data is guaranteed to reside in Canada.

2. How are SLAs Defined?

e-ternity provides a 99.9% service level up-time for hosted cloud servers

3. Who Manages End-customer Billing?

Partner has full control over their end customer invoicing

4. What Security and Privacy Standards are In Place?

e-ternity's data centre is SAS70 Type II certified

5. How Is End-customer Pricing Set?

Partner has full control over their end user pricing

6. How is Branding Managed?

All *e-ternity* services can be white-labeled

7. Is the Data Easily Portable?

e-ternity can migrate Partner data to any requested platform at any time

8. How Are You Insured?

e-ternity exceeds the required liability insurance for technology service providers

9. Will You Ever Go Direct?

e-ternity guarantees it will never compete against any Partner at any time

10. What Makes You Unique?

e-ternity's track record in cloud services improves probability of Partner success



*as posed on TalkinCloud.com

